

# Formosa Laboratories, Inc.



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# **Company Profile**



• Established Dec. 29, 1995

SHO 120 M

Headcount Total 809

• Business APIs (49 US DMFs, 15 EU DMFs, 14 JMFs)

scope CRAM (Contract API RD & Manufacturing )

**DP** Development

**UV Filters** 

 Inspected by TFDA, US FDA, Japan PMDA, German BGV, EDQM and Mexican COFEPRIS





# **Operation Results**

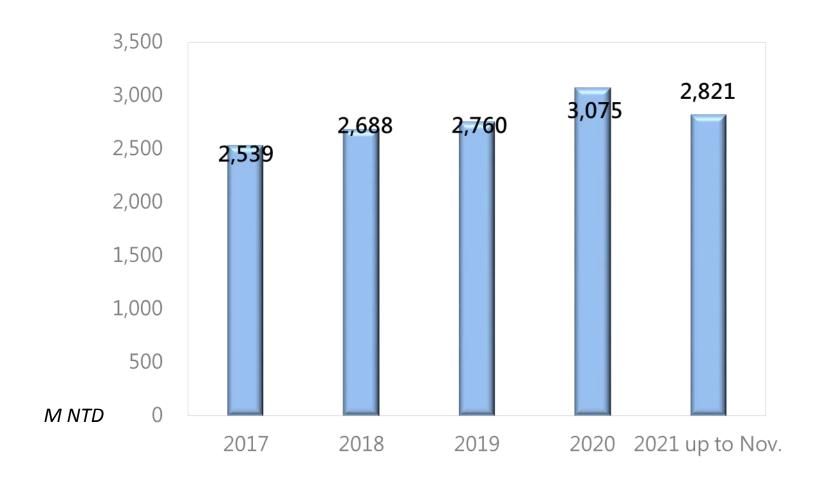


# 2021 up to Nov. Top Line

NTD M	2021	YoY
Polymers	1,068	-4%
Vit. D Derivatives	560	6%
CDMO	124	4%
Others	1,069	9%
Total	2,253	3%

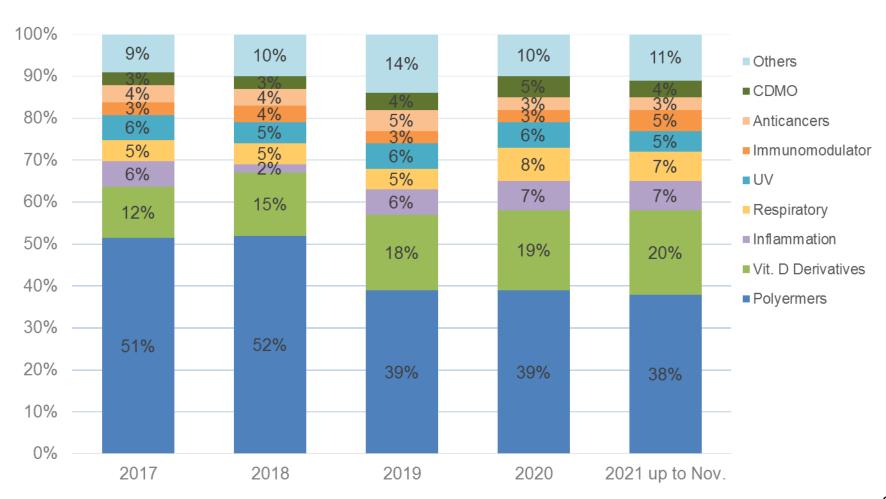


# 2017-2021 Income



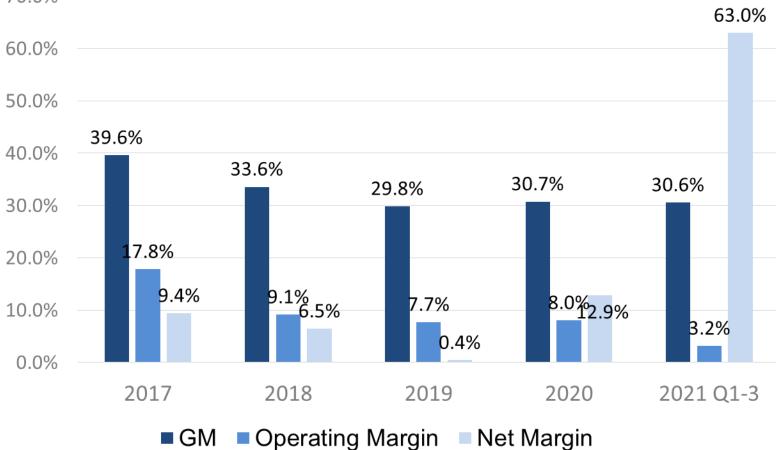


#### **Product Mixture**





# Profitability (unconsolidated) EPS 12.7元 BV per sh 62.4元

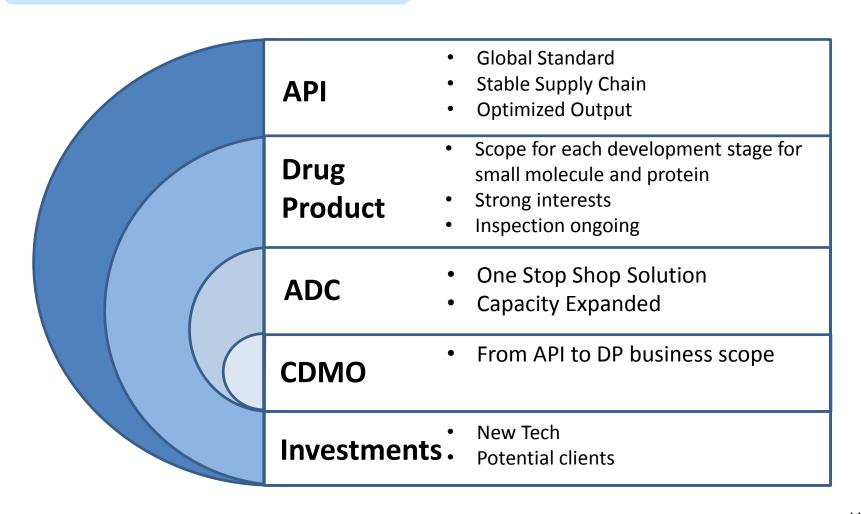




# **Business Update**



# **Integrated Services**









# **Global Quality System**







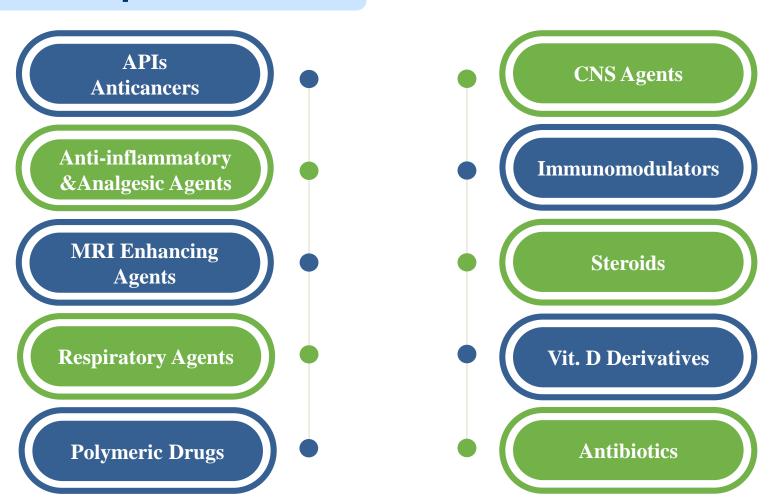
Agency and country	Total inspection records	First time (year)	Last time (year)
US FDA	7	2004	2018
Germany BGV	2	2007	*
Japan PMDA	21	2009	2020
Mexico COFEPRIS	2	2010	*
Europe EDQM	1	2013	*
Taiwan TFDA	28	2002	2021

- GMP certificates on 42 products
- Granted with 49 US DMF, 15 EU DMF, 14 JMF and 8 COS

<sup>\*</sup> Taiwan becomes a PIC/S member since 2013 and PIC/S members in principle will not need to inspect additionally



# **API** products

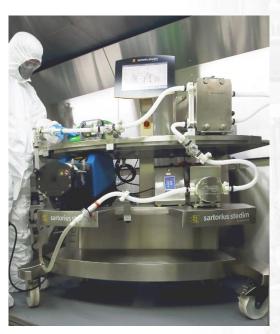




# **High Potent Facility**







- Vit D derivatives
- Steroid hormones
- Anti-cancers
- ADCs







# **API Line Update**

- ✓ Sevelamer Carbonate / Sevelamer HCl
  - Exclusive for EU, strong demand
  - 45% US market share for the generics which occupied 99% of the total market
  - Expanded in the ROW

#### ✓ Colevelamer HCl

- 100% of US generics market share except for the authorized generic player, generics had 97% of the total market, two additional clients added soon
- Expected to see strong demand in EU in 2022

## ✓ Colestipol

• 100% of US generics market share except for the authorized generic player



## **API Line Update**

#### Vitamin D. Derivatives

Calciptriol: Strong demand from EU with +40% YoY in 2021

Alfacalcidol: Expected to get into Japan in 2022 with aim to have 70% market share

Calcifediol: Signed an exclusive supply agreement Oct. 2021, plan to have market share of 40% in 2024

#### Cancer treatment (TMZ)

TMZ: Stable market demand in the US and expect to see new demand in the EU in 2022

#### Leflunomide

Leflunomide: 70% market share in the US, Canada and EU

Mycophenolate Sodium: granted with US DMF



## **API Line Update**

#### China

- ✓ Driven by BE and China/ US dual filing
- ✓ Benzonatate: commercialization in the US
- ✓ Sevelamer Carbonate: Expected to market in 2022
- ✓ Temozolomide/ Calcipotriol: Approved and marketed in 2021
- ✓ Alfacalcidol/ Montelukast/ Paricalcitol: Approved by NMDA
- ✓ Gadoterate Meglumine: Expected to market in 2022
- ✓ Mycophenolate Sodium: Clients filed in the US
- ✓ More than 10 products are in the process of registration in China



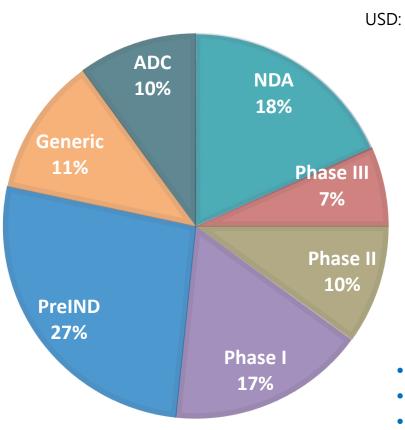
## **Strong CDMO Demand**

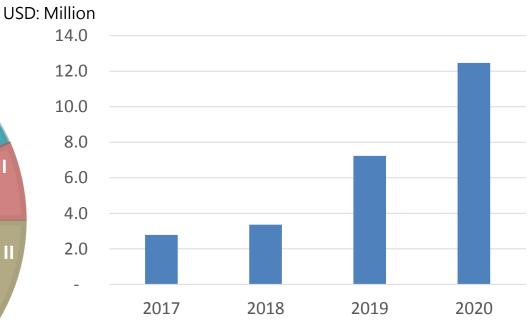
- Provided services for domestic and international clients at all development stage from R to D and commercialization
- Well know ADC development service
- To see demand for drug product development



## **CDMO** in spot

#### **RD** and Commercialization stage Income

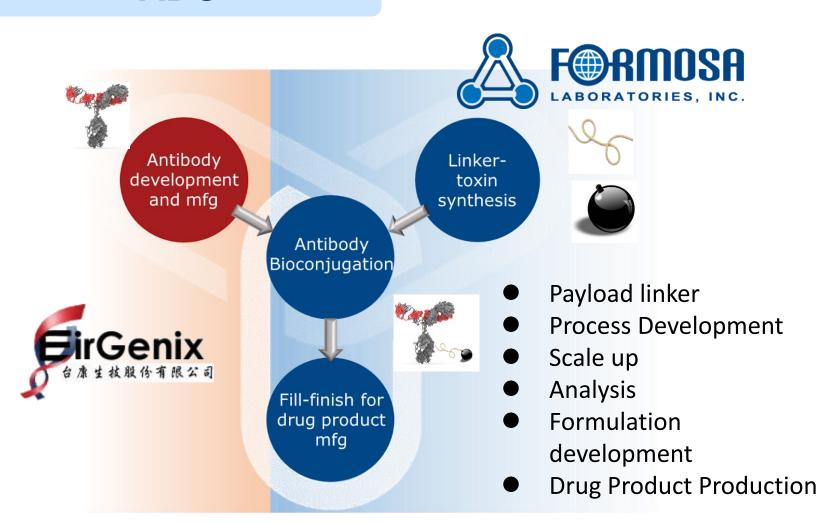




- R&D process development → process validation
- pre-IND scale → commercial scale
- chemical sourcing → CMC documentation
- drug substance → drug product



### **ADC**





# Injection Plant



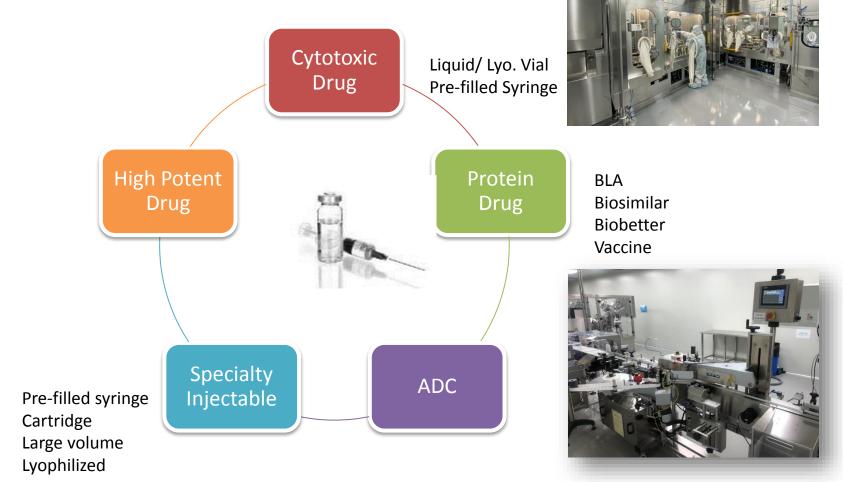
#### **International Standard**

- Designed by NNE
- USA(FDA), EU(EMA) and Japan (PMDA) standard
- Able to provide services for small molecule and protein drugs
- Capacity over 100M p.a., for regular line, cytotoxic line and pre-clinical stage clients
- In the process of facility inspection





# **Designed for all**





# **Multiple Scale/ Score**

Plant	Filling Line	INJ Type	Filling Quantity	Compounding Volume	Batch Size (vials)	Lyophilizer
V	V1 (Non- cytotoxic)	Vial	2mL~100mL	10L~1000L	10,000~250,000	
		Lyophilized	2mL~100mL			30 m <sup>2</sup> x 2
	V2 (Non- cytotoxic)	Vial	2mL~20mL	1L~60L	100~24,000	2.3 m <sup>2</sup>
		Lyophilized	2mL~ 20mL			
		Pre-filled	0.5mL~3mL			N/A
D	D1 (Cytotoxic/ High Potent)	Vial	2mL~100mL	1L~100L	1,000~40,000	7.2 m <sup>2</sup>
		Lyophilized	2mL~ 50mL			
		Pre-filled*	0.5mL~3mL			N/A

<sup>\*</sup> Long term expansion plan

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